



**A CORPORATIVE APPROACH TO LEGAL SERVICE**



“Since 2016, Kapital Law firm has been providing the extended scope of consulting service in Turkish, English, Spanish, Russian and German; specializing in Commercial Law, Labour Law, Insurance Law, Execution and Bankruptcy Law. The law firm consists of one founding lawyer, one partner, 2 associates, one junior and 3 legal interns. Our law firm is located in İzmir, Turkey which has the biggest port in the Aegean Sea.”



# EXTENSIVE SERVICE

## WITH DEEP EXPERIENCE

Our law firm is providing legal advice for the national and international firms with its experienced and expert lawyers. The main areas for which the legal consult is given are Trade Law and International Trade Law, Labour Law, Insurance Law and Execution and Bankruptcy Law. For the national and international firms planning to invest in Turkey, our legal advice are primarily, but not limited to :

- providing the essential legal support and creating the appropriate legal basis,
- preparing legal documents including contracts,
- providing consultancy service for insurance and insurance law,
- resolving conflicts arising from trade law, labor law and insurance law,
- recovering debts expeditiously in Turkey.

For the national firms planning to invest overseas, our legal advice is mainly, but not limited to :

- providing the necessary international contracts
- providing consultancy service for insurance and insurance law,
- resolving conflicts arising from the contracts in international arbitration
- recovering debts through our partner law firms overseas

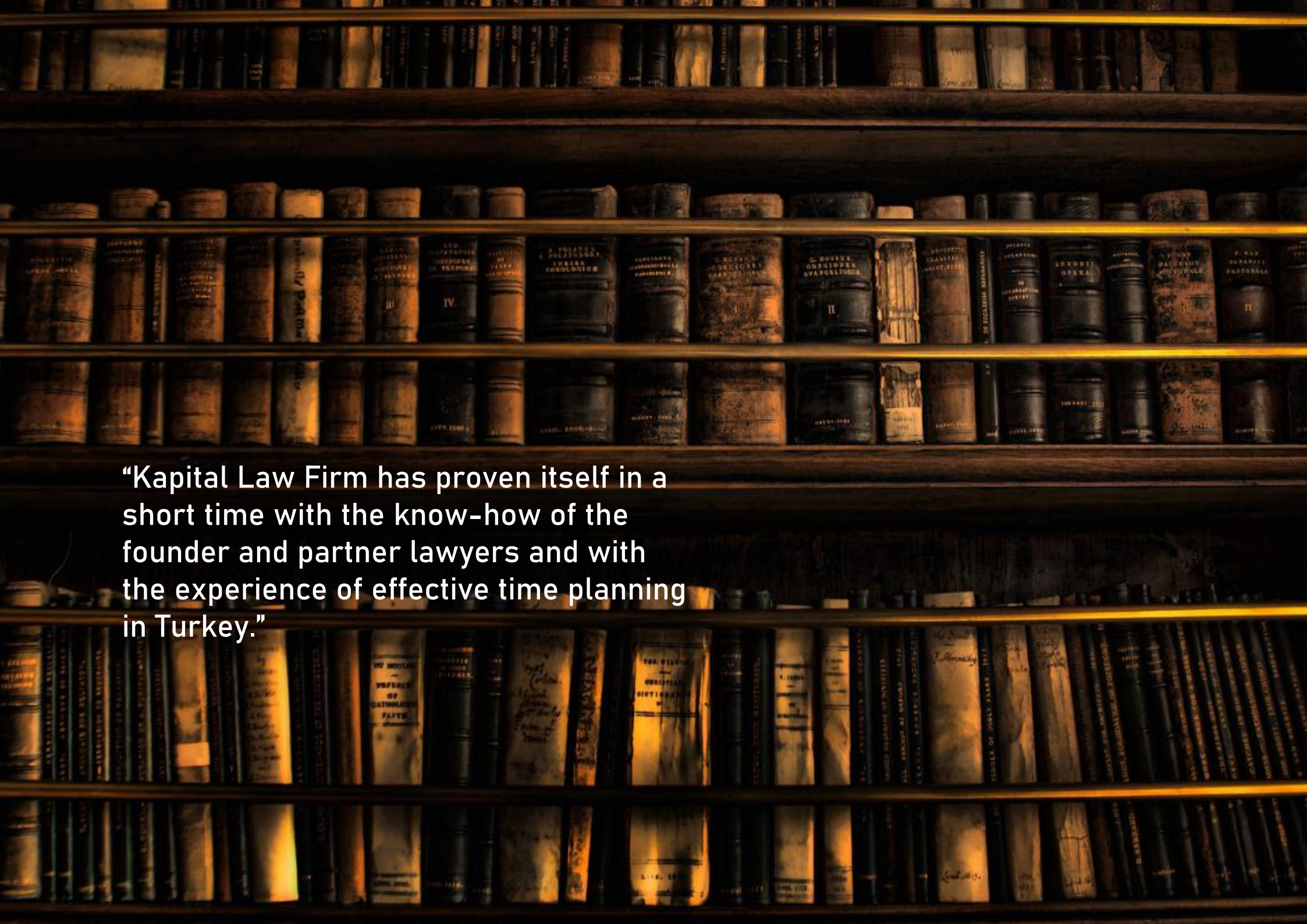
The law firm resolves all conflicts and disputes stemming from commercial activities professionally and in the most effective way. This efficient and fast resolution system is called “Commercial Activity Band” by the law firm itself. The working principle of this system is similar to the conveyor band system in factories. Briefly, when a firm asks legal advice from us, Commercial Activity Band works as follows:

- first of all, the matters for which the firm seeks legal counsel are detected and the firm is informed about the possible legal resolutions pertaining to those matters.
- after the consent from the firm, the essential legal basis for resolutions of those matters is created.
- All legal conflicts emanating from commercial activity are solved in the most effective and expeditious manner.
- The receivables belonging to the firm are recovered diligently
- The appropriate insurance counsel and service are furnished for conducting the commercial activity sturdily.

We are providing an extensive service from legal advice to insurance counsel for national and international firms with our well-experienced lawyers and insurance expert. We are aspiring to be your lawyer in Turkey, especially in Izmir and we will be glad to provide our service for you. In this context, we would like to share our experience and values which differ us from other law firms with you. We thank you for your consideration.

KAPITAL LAW FIRM





“Kapital Law Firm has proven itself in a short time with the know-how of the founder and partner lawyers and with the experience of effective time planning in Turkey.”

# MINIMUM EXPENSE & MAXIMUM SATISFACTION

Located 150 meters from the courthouse in İzmir, legal and insurance counseling are provided for national and international law firms conducting business activities in international trade, air conditioning, paper- packaging, shoes, metal, construction, furniture, White goods sectors.

We aim to give the best legal counsel to our clients by focusing on Trade Law, Labour Law, Insurance Law, Execution and Bankruptcy Law and Tax Law. While we are limiting the areas at which we are excelling to provide the best legal counsel, we are contributing our clients' institutionalization strategies at the same time. At this moment in time, we are providing legal advice and receivable-recovery service for 38 national and international firms and 73 sole proprietorships.

We are professionally providing our counseling services. In this context, our working principles are:

- working with data collected from past activities to evaluate, infer and conclude to improve our services
- using recent Technology systems especially for receivable recovery to accelerate the receivable recovery process
- recruiting well-experienced staff for expeditious legal and insurance services
- setting up meetings at a determined date and time with clients to inform them about the legal process and exchanging opinions about client satisfaction
- providing our legal and insurance advice based on "minimum expense" and "maximum satisfaction" principles

Another main principle to which we are firmly stuck is positive gender discrimination towards women. At the moment, %66 of our employees are women and %60 of which are under 30.



“As a result of those principles to which our law firm rigidly sticks, none of our clients has stopped working with us.”



## SYSTEMATIC & INNOVATIVE

To adapt our firm to the contemporary needs of business activities and our clients, we are renewing and improving ourselves. The lawyers at the firm are participating in seminars and courses and are taking place in academic studies to specialize more in our focusing areas. As for the receivable-recovery team at our firm, we are receiving mentorship and counseling for enhancing staffs' persuasive skills and the ability to recover fastly.

With other expert lawyers in other areas and software developers specializing in legal technology, we are exchanging opinions;

- to recover receivables in an expeditious manner with new legal Technologies
- about applications of recent developments in the legal World.

In the receivable-recovery process, we are developing new and alternative ways for quick and effective results. Some of which are, but not limited to, as follows:

- sequestrating public and private receivables of debtors.
- sequestrating goods in workplaces as movable assets or as inseparable parts of the workplace in compliance with preliminary fieldwork about workplaces.
- Incorporating other owners of an immovable asset into the receivable-recovery process when a debtor has joint ownership for an immovable asset. In the end, other owners who do not want the immovable asset to be sold by tender clear the debt. By this means, our clients get their receivables faster than by tender and spend less on the bureaucratic process.
- sequestrating shares of debtors in companies
- Imposing liens on vessels for maritime receivables and foreclosing maritime liens, especially when a debtor is a logistic company using maritime transportation
- Imposing liens on intangible properties and foreclosing those liens if necessary.



**“By this means, we are getting  
the best results for our legal  
counseling service by  
‘upgrading’ ourselves in  
compliance with the latest  
developments”**





## OUR DEPARTMENTS

### LAW DEPARTMENT

**Atty.Bahadır Gökhan Kaya:** He is the founding lawyer of our law firm. He graduated from East Mediterranean University, Law Faculty. After working 15 years of experience as the lawyer of Social Security Institution and some private banks, he has founded Kapital Law Firm by recruiting competent lawyers. He is an expert at Trade Law, Execution and Bankruptcy Law and Insurance Law.

**Atty.Harun Ümit Eren:** He is a partner lawyer of the firm. After graduation from Ankara University-Faculty of Law, he received his master's degree in public law specializing in Criminal Law. Afterward, he has focused on Trade Law, Execution and Bankruptcy Law and Insurance Law while he was the lawyer of a private bank. He is giving legal advice to firms in Tax Law as well.

**Atty.Zeynep Karadaş:** She is an associate lawyer of our law firm. She graduated from Ankara University-Faculty of Law. Her focusing areas are Labour Law, Insurance Law and Health Law. She has academic studies on malpractice, IT law.

**Atty.Fatmanur Taramış:** As another associate lawyer, she graduated from Dicle University-Faculty of Law. She was the lawyer of a private bank in Kahramanmaraş, Turkey. She is focusing on Trade Law, Execution and Bankruptcy Law, Banking Law. She is the head of the receivable-recovery department.

**Atty.Özge Fakçı:** She is a junior lawyer of the firm. She graduated from Istanbul University-Faculty of Law. Her focusing areas are Trade Law, Execution and Bankruptcy Law and Insurance Law.

**Intern Atty.Barış Özkaymak:** He graduated from Anadolu University-Faculty of Law. He is focusing on Execution and Bankruptcy Law and Banking Law.

**Intern Atty.Muhittin Kurnaz:** He graduated from Bilkent University-Faculty of Law and Economics. He received his master's degree in economics at Pompeu Fabra University. His focusing areas are Trade Law, International Arbitration Law and International Trade Law.

### INSURANCE DEPARTMENT

**Insurance Expert Cihat Pamukçu:** After graduation, he worked in various insurance companies. He has founded his own company with extensive experience which he has gained in the field. As a representative of 28 insurance companies, he is working with our law firm.

### RECEIVABLE-RECOVERY TEAM

This team was founded to systematically recover receivables in the most expeditious and effective manner, overseen by Atty.Bahadır Gökhan Kaya. The team consists of call center team, clerks, staff in the courthouse, staff for visiting debtors and staff for sequestrating.



*A View of*  
**SMYRNA.**

*The Cittadel.*

*The Ruines  
of the Theatre*

*The Church of S.<sup>t</sup> Polycarp  
near the Circus.*





## SOME OF OUR CLIENT

- Powerwind Wind Turbine Services, Industry and Trade Ltd
- Rasel International Logistics, Organisation ve Adv. Import&Export, Industry and Trade Ltd.
- Çağdaş Anadolu Education, Construction, Tourism Industry and Trade Inc.
- Entalpi Air-conditioning, Energy, Mechanic, Construction, Machine ,Industry and Trade Ltd
- VENGRUP- Öztürkler Air-conditioning, Energy, Mechanic, Construction, Machine ,Industry and Trade Ltd
- Damla Air-conditioning, Isolation, , Industry and Trade Ltd
- Demak Air-conditioning ,Sanitary Installation, Industry and Trade Ltd
- Fanko Air-conditioning ,Sanitary Installation, Industry and Trade Ltd
- Enkar Air-conditioning ,Heating System Installation, Industry and Trade Ltd
- Sandık Curtain, Tableware, Household linens Industry, Construction, Nourishment Industry and Trade Ltd.
- Dekorlan Curtain, Tableware, Household linens Industry, Construction, Nourishment Industry and Trade Ltd.
- Konya Furniture, Durable Goods, Marketing, Jewellery, Automotive, Construction Industry and Trade Ltd

- Ellese Furniture, Durable Goods, Marketing, Electrical and Electronical Domestic Appliances Industry and Trade Ltd
- Beşler Footwear, Industry and Trade Ltd

## OUR REFERENCES

- Rasel International Logistics, Organisation ve Adv. Import&Export, Industry and Trade Ltd. Representative Selda Özcan  
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